State of West Virginia Campaign Financial Statement (Long Form) in Relation to the 2016 Election Year

| Candidate or Committee Name | | Candidate or Committee' | s Treasu | rer |
|--|----------------------|---|------------|---|
| West Virginia Family Values | | Steve Smith | | |
| Political Party (for candidates) | | Treasurer's Mailing Addre | ess (Stree | et, Route, or P.O. Box) |
| Office Sought (for Candidates) | District/Division | City, State, Zip Code Charleston, WV 25330 | | Daytime Phone # |
| Election Cycle Rep | orting Period (che | eck one): | Che | eck if Applicable: |
| Primary - First Report | Pre-primary Report | Post-primary Report | | Amended Report You must also check box of |
| General - First Report | X Pre-general Report | Post-general Report | 1 | appropriate reporting period Final Report |
| Non-Election Cycle | . • | : | | Zero balance required. PAC must also file Form F-6 Dissolution |
| Annual Report 2016 Calend Due last Saturday in March of | | | | |

REPORT TOTALS

Fill in totals at the completion of the report.

| RECEIPTS OF FUNDS: | Totals for this Period | CASH Begin |
|--|---------------------------|------------------------|
| Contributions | \$925,800.00 | (endir |
| Monetary Contributions from all Fund-Raising | + \$0.00 | Total |
| Events | | Total |
| Receipt of a Transfer of Excess Funds | + \$0.00 | Subto |
| Total Monetary Contributions: | = \$925,800.00 | |
| In-Kind Contributions | + \$0.00 | |
| Total Contributions: | = \$925,800.00 | Total |
| | | Total |
| Other Income | \$0.00 | Repay |
| Loans Received | + \$0.00 | Subto |
| Total Other Income: | = \$0.00 | |
| OUTSTANDING LOANS & DEBTS: | | Endin |
| Unpaid Bills | \$400.00 | (Subt |
| Outstanding Loans | + \$0.00 | ─ *Note. — balan |
| Total Debts: | = \$400.00 | - Daran |
| TOTAL CONTRIBUTIONS ELECTION | | |
| (Add total contributions from a | ii reports) | |
| \$2,707,754.36 | | |

| CASH BALANCE SUMMARY | | | | |
|---|------------------------|--|--|--|
| Beginning Balance | \$1,066,847.09 | | | |
| (ending balance from previous report) | | | | |
| Total Monetary Contributions | + \$925,800.00 | | | |
| Total Other Income | + \$0.00 | | | |
| Subtotal: | a. = \$1,992,647.09 | | | |
| Total Expenditures Paid | \$1,552,316.51 | | | |
| Total Disbursements of Excess Funds | + \$0.00 | | | |
| Repayment of Loans | + \$0.00 | | | |
| Subtotal: | b. = \$1,552,316.51 | | | |
| Ending Balance: (Subtotal a Subtotal b.) *Note: Report cannot be submitted with a negativ balance. | = \$440,330.58 re | | | |
| TOTAL EXPENDITURES ELECTION YEAR-TO-DATE (Add total expenditures from all reports) | | | | |
| \$2,267,423.78 | | | | |

CONTRIBUTIONS \$250.00 OR LESS

| DATE | CONTRIBUTOR'S FULL NAME OR COMMITTEE'S NAME | AMOUNT |
|------|---|--------|
| | Subtotal of contributions of \$250.00 or less | \$0.00 |

CONTRIBUTIONS MORE THAN \$250.00

| DATE | CONTRIBUTOR'S FULL NAME OR COMMITTEE'S NAME | AMOUNT |
|------|---|--------|
| | | |

| Oct 6, 2016 | UB 1YR+ Carpenters & Joiners #1911 Address: 2308 S Fayette St. Beckley, WV, 25801, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$10,000.00 |
|--------------|---|--------------|
| Oct 11, 2016 | IUOE Engineers Political Education Committee Address: 1125 Seventh Street, NW Washington, DC, 20036, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$60,000.00 |
| Oct 11, 2016 | Working for Working Americans Address: 6801 Placid Street Las Vegas, NV, 89119, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$150,000.00 |
| Oct 13, 2016 | Kanawha Fed Teachers COPE Address: 1615 Washington Street E Suite 200 Charleston, WV, 25311, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$500.00 |
| Oct 13, 2016 | Braxton County Education Association Address: PO Box 199 Burnsville, WV, 26355, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$800.00 |
| Oct 13, 2016 | Marshall CEA-PAC Address: 1302 5th Street Moundsville, WV, 6041, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$1,000.00 |
| Oct 13, 2016 | United Mineworkers of America Address: 18354 Quantico Gateway Drive Suite 200 Triangle, VA, 22172, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$10,000.00 |
| Oct 13, 2016 | IBEW PAC Educational Fund Address: 900 Seventh Street, NW Washington, DC, 20001, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$20,000.00 |
| Oct 13, 2016 | NEA Advocacy Fund Address: 1201 16th Street, NW Washington, DC, 20036, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - Mailing Address: | \$25,000.00 |
| Oct 17, 2016 | IBEW PAC Educational Fund Address: 900 Seventh Street, NW Washington, DC, 20001, USA Contributor's Job: (individual contributor only) - N/A Where Contributor Works: (individual contributor only) - N/A Affiliation: (political committee only) - | \$20,000.00 |

| Oct 17, 2016 | MRIVING CONTRACTEE - FEC ID# - C00032979 | \$50,000.00 |
|--------------|--|--------------|
| , | Address: 25 Louisiana Avenue, NW | |
| | Washington, DC, 20001, USA | |
| | Contributor's Job: (individual contributor only) - N/A | |
| | Where Contributor Works: (individual contributor only) - MA | |
| | Affiliation: (political committee only) - | |
| | Mailing Address: | |
| Oct 17, 2016 | CWA Non-Federal Separate Segregated Fund | \$100,000.00 |
| | Address: 501 3rd Street, NW | |
| | Washington, DC, 20001, USA | |
| | Contributor's Job: (individual contributor only) - N/A | |
| | Where Contributor Works: (individual contributor only) - N/A | |
| I | Affiliation: (political committee only) - | |
| | Mailing Address: | |
| Oct 19, 2016 | Samuel Media | \$500.00 |
| | Address: 4 Silverview Court | |
| | Morgantown, WV, 26505, USA | |
| | Contributor's Job: (individual contributor only) - N/A | |
| | Where Contributor Works: (individual contributor only) - N/A | |
| | Affiliation: (political committee only) - | |
| | Mailing Address: | |
| Oct 19, 2016 | Patrick Maroney | \$1,000.00 |
| | Address: 608 Virginia Street E | |
| | #2 | |
| | Charleston, WV, 25301, USA | |
| | Contributor's Job: (individual contributor only) - Attorney | |
| | Where Contributor Works: (individual contributor only) - Maroney Williams Weaver | |
| | Affiliation: (political committee only) - | |
| | Mailing Address: | |
| Oct 19, 2016 | Roop Law Office | \$1,000.00 |
| | Address: PO Box 1145 | |
| | 115 Momingstar Lane | |
| | Beckley, WV, 25801, USA | |
| | Contributor's Job: (individual contributor only) - N/A | |
| | Where Contributor Works: (individual contributor only) - N/A | |
| | Affiliation: (political committee only) - | |
| | Mailing Address: | |
| | Subtotal of all contributions of more than \$250.00 | \$925,800.00 |
| | Subtotal of all contributions of \$250 or less | \$0.00 |
| ı | Total Contributions: | \$925,800.00 |

FUND-RAISING EVENTS

All monetary contributions received at a fundraiser must be reported in the Event Summary below.

If contributor's name and amount are not listed, the contribution must be turned over to the West Virginia General Revenue Fund. The only exception to this rule may apply to political party executive committees. (WV Code 3-8-5a).

OTHER INCOME: INTEREST, REFUNDS, MISCELLANEOUS RECEIPTS

| ı | Date | Source of Income | Type of Receipt | Amount | |
|---|------|------------------|---------------------|--------|--|
| | | | Total Other Income: | \$0.00 | |

IN-KIND CONTRIBUTIONS

| Date | Name and Contributor Information | Description of Contribution | Value |
|------|----------------------------------|------------------------------|--------|
| | | Total In-Kind Contributions: | \$0.00 |

LOANS

West Virginia Code: §3-8-5f. Loans to candidates, organizations or persons for election purposes.

"Every candidate, financial agent, person or association of persons or organization advocating or opposing the nominationor election of any candidate or the passage or defeat of any issue or item to be voted upon may not receive any money or anyother thing of value toward election expenses except from the candidate, his or her spouse or a lending institution. All loans shallbe evidenced by a written agreement executed by the lender, whether the candidate, his or her spouse, or the lending institution. Such agreement shall state the date and amount of the loan, the terms, including interest and repayment schedule, and adescription of the collateral, if any, and the full names and addresses of all parties to the

agreement. A copy of the agreementshall be filed with the financial statement next required after the loan is executed."

The loan agreement must include all items asked for in the statute. (See above.) The loan agreement does not have to follow a certain format; generally, if all the required information is listed, any format is acceptable. Candidates or political committees that take out a loan for the campaign through a bank or other commercial lending institution must include a copy of the loan agreement executed with that bank or institution. Candidates should not take out loans which are partially for personal use and partially for the campaign. It is almost impossible to keep reporting straight in this case. Any money a candidate contributes to his or her campaign committee with the hope of repayment must be treated as a loan and reported in this section. When a candidate determines that no further repayment can be expected, the loan can be reported as repaid in this section by entering the amount left to repay in the repayments column and reporting the same amount as a contribution from the candidate on Page 2. **These loans must be executed in writing. Caution: Candidates may not carry outstanding loans from one campaign to the next. Each campaign is separate. Funds from a current campaign cannot be used to repay a loan from a previous campaign.**

HOW TO REPORT LOANS

- 1. Each loan for your campaign should be listed on a separate line. (Each time youloan money to the campaign or get a loan, it is considered to be a separate loan.) Include the following information on the form below.
 - a. loans(s) from prior reporting periods and the balance of each loan(Col A.) If a payment was made on the loan, list that in Col. C. Any loan thatwas repaid in previous reporting periods does not need to be listed.
 - b. new loans, the amount (Col. B), any repayments (Col. C), and thebalance (Col. D.)
- 2. Attach a copy of the loan agreement for each loan received during the reporting period.

LOANS (CONTINUED)

| Bank Loans: List name & address or financial institution | Column A | Co | olumn B | Co | olumn C | Column D |
|--|----------|--|----------|--------|---------------|--------------------------------------|
| · · · · · · · · · · · · · · · · · · · | | Amount of new loan received during period | | , , , | | Balance outstanding at end of period |
| | Amount | Date | Amount | Date | Amount | Amount |
| | | Loans F | Received | Repayn | nent of Loans | Outstanding Loans |
| | | 0 | | 0 | | 0 |

ITEMIZED EXPENDITURES

| Date | Name of Person or Vendor And Address | Purpose | Amount |
|------------------|---|---------------------------------|--------------------|
| Sep 26, 2016 | Third Branch LLC | Compliance Services | \$3,500.00 |
| | PO Box 621 | | |
| | Centre Hall, PA, 16828, | | |
| Sep 26, 2016 | The Campaign Workshop | Digital Advertising | \$216,500.97 |
| | 1660 L Street, NW | | |
| | Suite 506 | | |
| | Washington, DC, 20036, | | • |
| Sep 28, 2016 | Bouchard Gold Communications | Canvass Literature | \$29,079.00 |
| | 1617 West 6th Street | | |
| | Suite B | | |
| | Austin, TX, 78703, | | ***** |
| Sep 28, 2016 | Buying Time LLC | Radio Media Buys | \$320,112.00 |
| | 650 Massachusetts Avenue, NW | | |
| | Suite 210 | | |
| | Washington, DC, 20001, | 5 1 11 1 1 1 1 1 1 1 | *** |
| Sep 28, 2016 | Rising Tide Interactive | Digital Advertising | \$32,784.00 |
| | 1250 H Street, NW | | |
| 0 00 .0040 | Washington, DC, 20005, | 00/00/0040 | #F 000 00 |
| Sep 30, 2016 | WV State Democratic Executive Comm. | 09/30/2016 | \$5,000.00 |
| | 717 Lee Street | | |
| | #214 Charleston NAV 25201 | | |
| Oct 4, 2016 | Charleston, WV, 25301, | Stratagia Caninga | \$10,000.00 |
| OCI 4, 2016 | The Strategy Group | Strategic Services | \$10,000.00 |
| | 12123 Shelbyville Road Suite 100-102 | | |
| | | | |
| Oct 4, 2016 | Louisville, KY, 40243, Trey Hieneman | Administrative Services | \$11,800.00 |
| OCI 4, 2010 | 260 McConnells Trace | Aurillistrative Services | φ11,000.00 |
| | Lexington, KY, 40511, | | |
| Oct 4, 2016 | Zero Week Solutions | Canvass Telephones & Operations | \$175,000.00 |
| OCt 4, 2010 | PO Box 3011 | Carvass relephones & Operations | ψ173,000.00 |
| | Thousand Oaks, CA, 91359, | | |
| Oct 5, 2016 | The Campaign Workshop | Digital Advertising | \$944.82 |
| Oct 0, 2010 | 1660 L Street, NW | Digital Advertising | ψ011.02 |
| | Suite 506 | | |
| | Washington, DC, 20036, | | |
| Oct 11, 2016 | Third Branch LLC | Compliance Services | \$3,500.00 |
| · · · , —• · · · | | | +-,2.00 |

| | | Total Expenditures: | \$1,552,316.51 |
|--------------|---|----------------------------------|----------------|
| | Suite 210 Washington, DC, 20001, | | |
| Oct 21, 2016 | Raleigh, NC, 27604, Buying Time LLC 650 Massachusetts Avenue, NW | Radio Media Buy | \$135,900.00 |
| Oct 21, 2016 | Public Policy Polling 2912 Highwoods Boulevard Suite 201 | Research Services | \$19,250.00 |
| Oct 21, 2016 | Grindstone Research LLP 8185 Boone Trace Nashville, TN, 37221, | Research Services | \$3,500.00 |
| Oct 21, 2016 | Louisville, KY, 40243, Trey Hieneman 260 McConnells Trace Lexington, KY, 40511, | Travel Expense Reimbursement | \$1,406.89 |
| Oct 21, 2016 | Centre Hall, PA, 16828, The Strategy Group 12123 Shelbyville Road Suite 100-102 | Travel Expense Reimbursement | \$510.68 |
| Oct 18, 2016 | Thousand Oaks, CA, 91359, Third Branch LLC PO Box 621 | Administrative Services | \$810.00 |
| Oct 18, 2016 | Suite 210 Washington, DC, 20001, Zero Week Solutions PO Box 3011 | Canvass Telephones & Operations | \$175,000.00 |
| Oct 14, 2016 | Suite 300 Washington, DC, 20005, Buying Time LLC 650 Massachusetts Avenue, NW | Radio Media Buys | \$158,030.00 |
| Oct 14, 2016 | Suite B Austin, TX, 78703, Sandler Reiff Lamb Rosenstein Birke 1025 Vermont Avenue, NW | Legal Services | \$3,000.00 |
| Oct 11, 2016 | Suite 506 Washington, DC, 20036, Bouchard Gold Communications 1617 W 6th Street | Canvass Literature | \$194,159.28 |
| Oct 11, 2016 | PO Box 33341 Washington, DC, 20033, The Campaign Workshop 1660 L Streeet, NW | Production Services | \$27,100.00 |
| Oct 11, 2016 | 2708 Pleasant Valley Road Given, WV, 25245, Lookout Strategies | Production Services | \$9,894.17 |
| Oct 11, 2016 | Suite 300 Washington, DC, 20005, Lou Ann Johnson | Strategic & Fundraising Services | \$9,534.70 |
| Oct 11, 2016 | PO Box 621 Centre Hall, PA, 16828, Sandler Reiff Lamb Rosenstein Birke 1025 Vermont Avenue, NW | Legal Services | \$6,000.00 |

RECEIPT OF A TRANSFER OF EXCESS FUNDS

| Date | Candidate Committee Name and Year | Amount |
|------|---|--------|
| | Total Receipts of Transfer of Excess Funds: | \$0.00 |

DISBURSEMENT OF EXCESS FUNDS

| Date Name of candidate committee and election year disbursing excess funds Purpose of Disbursement | Amount | 1 |
|--|--------|---|
| Total Disbursement of Excess Funds: | \$0.00 | |

UNPAID BILLS

| Date | Group or Firm Affiliation | Purpose | Amount |
|-------------|--|--------------------|----------|
| May 5, 2016 | Landmark Strategies 6412 Brandon Avenue | Telephone Services | \$400.00 |
| | #162 | | |

Springfield, VA, 22150,

Total Unpaid Bills: \$400.00

Submitted: Oct 28, 2016 at 10:12:18 AM